## Table of Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Letter from the Chairman of the Board</td>
<td>1</td>
</tr>
<tr>
<td>Letter from the President &amp; CEO</td>
<td>2</td>
</tr>
<tr>
<td>Hospital Leadership</td>
<td>3</td>
</tr>
<tr>
<td>Highlights from Fiscal Year 2014</td>
<td>11</td>
</tr>
<tr>
<td>Letter from the Foundation Chair</td>
<td>28</td>
</tr>
<tr>
<td>Donor Listings and Profiles</td>
<td>31</td>
</tr>
</tbody>
</table>
Fiscal year 2014 proved to be a strong year for progress and performance. Anna Jaques ended FY14 with a gain from operations of $1,131,000 and increased the total number of inpatients and outpatients served by nearly 4%. More people are choosing our hospital for their care, and that is the true testament of our recent progress in providing reliably good care and a superior patient experience. Patients are not only voting with their feet, but patients and employees are voting (literally) to recognize AJH among Boston Business Journal’s Best Places to Work, the Eagle Tribune’s Best Places to Work North of Boston, and as a Wicked Local “Readers’ Choice” hospital.

This year, after a thorough evaluation of various tertiary care systems that AJH could affiliate with while maintaining our independence and local decision-making, AJH completed an affiliation agreement with Beth Israel Deaconess Medical Center (BIDMC). Anna Jaques and the physicians of the Whittier Independent Practice Association (IPA), which together make up the Lower Merrimack Valley Physician Hospital Organization (LMVPHO), are now a part of the Beth Israel Deaconess Care Organization (BIDCO).

Aligning the goals and interests of the hospital, the Whittier IPA physicians, and BIDMC enhances our ability to adapt to the demanding healthcare environment while continuing to meet the health needs of our community. Together, we are stronger and can deliver high quality medical care more efficiently and cost-effectively in the most appropriate setting.

Patients will soon see exciting changes at AJH as we establish the Anna Jaques Cancer Center affiliated with the Beth Israel Deaconess Medical Center; expand primary care offices in Haverhill, Amesbury and Southern New Hampshire; and collaborate with the Whittier IPA physicians, led by President Dr. Sunny Ghiasuddin, to treat more patients locally and implement utilization and population health management strategies.

Another milestone this year is the transition in senior leadership, as Delia O’Connor retired on December 31, 2014 and Executive Vice President Mark Goldstein took the helm as President & CEO on New Year’s Day. Delia and Mark have worked side by side for nearly a decade and have been the driving force behind the hospital’s impressive transformation and the corresponding outpouring of community support. We are fortunate to have such exceptional leadership in Newburyport.

Today Anna Jaques is in a position of strength and on its way to becoming the most respected hospital in the region. Thank you for your ongoing support in making this vision a reality.
I have spent 30 years of my career in leadership roles at community hospitals, and have relished my time as President & CEO of Anna Jaques. I love hospitals and the people who work in them, and I love this hospital in particular.

As I step down and look back at what we have accomplished together over the past nine years, I am appreciative of your hard work that has transformed Anna Jaques into an institution we can all be proud of, a hospital where our community can receive good care reliably and consistently, and a place where coworkers, physicians and volunteers care for our patients and for each another. The Anna Jaques community is tight-knit, caring and well-trained – characteristics that are at the heart of what we represent.

Our successes would not have happened without the support of employees, medical staff, volunteers, donors and the community. Despite being one of the lowest reimbursed hospitals in the state, Anna Jaques has achieved nine consecutive years of operating surpluses. Our patient experience scores continue to rise and remain in the top quartile in the majority of categories. We provide high quality care at a lower cost while achieving high marks on quality and safety measures. The hospital made the Boston Business Journal’s Best Places to Work list three times – every time we applied! Thanks to the generosity of our community to the capital campaign, we now enjoy an appealing campus that has been largely renovated inside and out to provide more privacy and a very good patient experience.

Led by the Board and Mark Goldstein, Anna Jaques is in a position of opportunity as the industry continues to adapt to health care delivery and payment reform. The affiliation with Beth Israel Deaconess Medical Center enhances the care our patients receive from physicians and nurses they know and trust, while also having the confidence they can get coordinated access to complex care in Boston.

I would like to thank the communities our hospital serves, including its home base Newburyport, for welcoming me in and allowing me to do the sometimes tough job that needed to be done. It has been an honor to lead the hospital at a pivotal time in its history. I am lucky to retire from such a special place.

With affection,

Delia O’Connor

Delia O’Connor sits on her bench given by the Aid Association in front of the historic Highland Avenue entrance.
Board of Trustees

David J. LaFlamme  
**Chairman**  
President & CEO  
North Shore Bank

Janice C. Morse  
**Vice Chair**  
Chair, Audit Committee  
President & CEO  
Newburyport Five Cents Savings Bank

Bernhard Heersink, MD  
**Secretary**  
Ophthalmologist

Delia O’Connor  
**President & CEO**  
Anna Jaques Hospital

Saira Naseer-Ghiasuddin, MD  
President of Medical Staff  
Internal Medicine Physician  
North Shore Internal Medicine

Wayne P. Capolupo  
**Chair, Building Committee**  
Chairman & CEO  
SPS New England, Inc.

George K. Darling  
**Chair, Investment Committee**  
Chief Executive Officer  
Darling Consulting Group, Inc.

Jeffrey C. Kirpas  
**Chair, Finance Committee**  
President  
Jeffrey C. Kirpas & Co., P.C.

Kim Williams  
**Chair, Quality Committee**  
Retired Investment Analyst  
Wellington Management
Board of Trustees (continued)

Mark S. Amorosino, MD
Gastroenterologist
Newburyport Gastroenterology, LLC

Grace G. Connolly
Attorney and Partner
Law Offices of Connolly & Connolly

Frank Cousins
Essex County Sheriff
Essex County Sheriff’s Department

Charles R. Cullen
Chairman
The Provident Bank

John M. Doggett
Headmaster Emeritus
The Governor’s Academy

Ginny Eramo
Owner & Creative Director
Interlocks

Gail B. Fayre, MD
Chief Medical Officer
Anna Jaques Hospital

Laurie H. Knapp
Certified Public Accountant

Byron Matthews
General Partner
Racquet Club of Newburyport, LTD
Board of Trustees (continued)

DeWayne Pursley, MD  
Neonatologist  
Chief of Neonatology, Beth Israel Deaconess Medical Center

Jessica Schoonmaker, MD  
Internal Medicine Physician  
Member of Pentucket Medical Associates, Newburyport Office

Mark Welch  
President  
Mary Alice Arakelian Foundation

Mary Zerigian  
President  
AJH Aid Association

Senior Management Team

- Delia O'Connor, FACHE - President & CEO
- Mark L. Goldstein - Executive Vice President
- Kevin Kilday - Vice President, Chief Financial Officer
- Gail B. Fayre, MD - Vice President, Chief Medical Officer
- Richard Maki, RN, BA, MHSA - Vice President, Chief Nursing Officer
- Gary Lee - Vice President, Clinical Services
- Sarah Gnerre - Vice President, Development and  
  Executive Director, Anna Jaques Community Health Foundation
- Danielle Perry - Vice President, Marketing and Community Relations
- Stephen F. Salvo - Vice President, Human Resources
Community Health Foundation Officers

Ginny Eramo  
Chair  
Owner & Creative Director  
Interlocks

Charles Withee  
Vice Chair  
President, The Provident Bank

Barbara Cullen  
Secretary  
Director of Sales, Fazzi Associates

Mark L. Goldstein  
Treasurer  
Executive Vice President  
Anna Jaques Hospital

Sarah Gnerre  
Executive Director  
Vice President, Development  
Anna Jaques Hospital

Community Health Foundation Trustees

Todd Baltich  
Owner  
Leary’s Fine Wines

Cyndi Barry-Rubenfeld  
Manager, Middleton Store  
Circle Furniture

Kathy Bechtel  
Owner & Culinary Director  
Italianoutdoors Food & Wine
Community Health Foundation Trustees (continued)

Kari Bernard  
Fine Art Gallery Proprietor  
The Walsingham Gallery

Trey Byrnes  
Principal  
Inverness Financial Group, Inc.

Ralph Castagna  
Owner  
Castagna Construction Corporation

Craig Childs  
Account Executive  
MacDonald and Pangione Insurance Agency, Inc.

Mary Anne Clancy  
Vice President, Communications  
Institution for Savings

Scott Eaton  
Senior Vice President  
Newburyport Five Cents Savings Bank

Luis Fernandez  
Principal  
Fernandez and Associates

Melissa Foley, RN  
Community Volunteer

Kevin Gasiorowski, OD  
Owner  
Appleton Eye Associates
Cynthia Gompers  
National Marketing Director  
Juice Plus+  

Michael L. Jewell  
Consultant  

Matt Khatib  
Owner  
M.K. Benatti Jewelers  

Patricia Mansfield  
Community Volunteer  

Leanne Martin  
Wealth Advisor  
Arete Wealth Management  

Joan Miller  
Community Volunteer  

Jeffrey Nahas  
Owner  
Barking Dog Ale House Group  

Susan Kneeland Rumore  
Retired Vice President of Marketing  
Haverhill Cable Company  

- 8 -
Medical Staff Leadership

Saira Naseer-Ghiasuddin, MD  
*President*

David Swierzewski, MD  
*Vice President*

Laura Harris, MD  
*Secretary/Treasurer*  
Department of Pathology

Daryl Colden, MD  
*Department of Surgery*

Mark Kats, MD  
*Department of Anesthesia*

Alexander Lipin, MD  
*Department of Psychiatry*

Domenic Martinello, MD  
*Department of Emergency Medicine*

Susan Newhouse, MD  
*Department of Obstetrics and Gynecology*

Christine Daragiati Riccardi, MD  
*Department of Pediatrics*
Assistant Department Chiefs

- Department of Emergency Medicine
  James Morse, MD
- Department of Anesthesia
  Steven Parker, MD
- Department of Medicine
  Mark Amorosino, MD
- Department of Obstetrics and Gynecology
  Mary Chang, DO
- Department of Pediatrics
  Tammy Bottner, MD
- Department of Psychiatry
  David Sorenson, MD
- Department of Radiology
  Richard Rosin, MD
- Department of Surgery
  Paul Chang, DO
Under Delia’s leadership, AJH has achieved an impressive turnaround, with nine consecutive years of operating surpluses and modernization of the entire campus. The hospital’s quality and patient satisfaction scores have shown both high levels of performance and marked improvement during Delia’s tenure. Anna Jaques has been named three times in the last five years by the Boston Business Journal as one of the greater Boston area’s Best Places to Work.

“Delia’s legacy is that of a visionary, decisive leader – and the first and only female President & CEO in the hospital’s history. Her extraordinary contributions to the hospital and greater Newburyport area have earned her the trust and respect of the entire community,” said David LaFlamme, Chairman of the Board of Trustees. “She motivates and inspires at all levels of the organization. Her sense of humor and the grace with which she has led the organization will be missed by the hospital community. I know Mark will continue to foster a culture of excellence and collaboration as he naturally transitions into the role of President & CEO.”

In recognition of her exceptional leadership and advocacy, Delia has received several awards and accolades. Most recently, she was awarded the prestigious 2014 William L. Lane Hospital Advocate Award from the Massachusetts Hospital Association (MHA) in June 2014. She was also named Massachusetts Healthcare Executive of the Year by the American College of Health Care Executives (ACHE) in 2010. The Salisbury Chamber of Commerce honored Delia with its 2013 Salisbury Chamber of Commerce Leadership Award. Prior to joining AJH, Delia served for seven years as President of Caritas Norwood Hospital and for nine years as Chief Operating Officer for Holy Family Hospital. Her earlier career includes four years at Lahey Clinic and five years with the Massachusetts Department of Public health, including her role as Deputy Commissioner.

After nine years as the President & CEO at Anna Jaques Hospital and an impressive 40-year career in healthcare, Delia O’Connor announced her plans to retire at the end of 2014.

Mark L. Goldstein, EVP at Anna Jaques since 2005, took the helm upon Delia’s retirement as of January 1, 2015.
Anna Jaques and the Whittier IPA, which together make up the Lower Merrimack Valley Physician Hospital Organization (LMVPHO), joined the Beth Israel Deaconess Care Organization (BIDCO) in March 2014. AJH and Whittier IPA physicians are now a part of the system of care that includes Beth Israel Deaconess Medical Center (BIDMC) and its affiliated community hospitals and physicians. The agreement with BIDCO allows AJH and the Whittier IPA physicians to remain independent and locally managed while having access to the infrastructure of a large, capable, and well-respected system. The alignment with BIDCO will allow Anna Jaques and its physicians to participate in new models of payment that reimburse not just for services provided but for efforts to maintain the health of patients within our community.

This new relationship builds on the successful three-year clinical affiliation between Anna Jaques and BIDMC which has already brought advanced services to the campus, such as maternal-fetal medicine for high-risk pregnancies, and telemedicine for stroke care in the Emergency Department. In the near future, patients will see even more services available locally, a reduction in duplicate tests and treatments, streamlined access to care in Boston for complex medical conditions, and a coordinated and quick return of patients to the local community.

As we head into FY15, Anna Jaques and BIDMC will recruit and operate co-branded primary care physician practices in Haverhill and Amesbury, and establish the Anna Jaques Cancer Center affiliated with Beth Israel Deaconess Medical Center. Dr. Jon Eneman, a Harvard Medical Faculty Physician, will serve as Medical Director at the Center which will offer a full array of community-based cancer services in Newburyport and, when needed, advanced treatment options and specialists at BIDMC in Boston.

By expanding excellent primary care and cancer services to the greater Newburyport area, Anna Jaques will treat more patients locally and enhance the delivery of care.

“This agreement represents a shared commitment by the hospital and the medical staff to strengthen our clinical integration and establish a value-driven, high quality population management system. This will lead to improved health outcomes and a better patient experience while reducing costs throughout the provider network.”

-Salman Ghiasuddin, MD
Clipper Cardiovascular Associates President, Whittier IPA
More mothers, babies, and families are benefiting from having advanced maternity and neonatal care available closer to home. By bringing a maternal-fetal medicine specialist from BIDMC to the Anna Jaques campus for high-risk pregnancies, and having the neonatologists work closely together to transfer newborns between BIDMC’s Level III Neonatal Intensive Care Unit and Anna Jaques’ Level IB Neonatal Care Center, the two institutions are providing the necessary level of care in the most appropriate setting.

Expecting moms no longer feel compelled to travel into Boston for high-risk pregnancy care, and parents love having their premature newborns stay closer to home once their babies are strong enough to move to the Anna Jaques special care nursery. This improves patient satisfaction while decreasing overall health care costs.

**Investing in Our Future: The Birth Center Room Renovation**

Over the past 24 years, the Birth Center welcomed over 14,500 babies! Beginning in 2015, Anna Jaques will update all 13 patient rooms, including new infrastructure and technology, investing $1.1 million to better care for our mothers and newborns. The renovation will bring our patient rooms to the highest standards to match our outstanding quality of care. To date, donors have given over $536,000 to support this project, and AJH hopes to raise another $160,000 this year to achieve the goal of $696,000.

**“Firsts” in FY14**

- Record number of days babies spent in the Neonatal Care Center – surpassing 1,000 days.
- First hospital in MA to supplement breastfeeding with human donor breast milk outside the NICU.
- First retro-transfer back to AJH of a baby born at 23 weeks (born more than four months premature!).
To showcase all that Anna Jaques has to offer expecting parents, a marketing campaign followed a fictitious couple, “Annie and Jake,” through their journey to parenthood, from the deciding moment to baby’s arrival home. A series of six TV commercials highlighted the capabilities of Women’s Health Care, the Birth Center and Neonatal Care Center. Along with the TV commercials, heavy social media engagement was incorporated into the “Share the Journey” microsite. As a result of the campaign, the Share the Journey site was visited by more than 11,000 unique visitors in three months, which is ten times the normal traffic of the Birth Center alone. Visitors to Women’s Health Care’s website nearly doubled between January and May, as well.

Real-life mom Pamela Boddy experienced first-hand what it meant to share her journey when her son, Caleb, was born prematurely. Pamela had delivered her first son at AJH 13 years ago and planned to have her second at AJH. After coming to the hospital with contractions in her fifth month of pregnancy, she was transferred by ambulance to BIDMC and expected a long stay on bed rest. Instead, Caleb was delivered just a few hours later. After a nearly three-month stay in the NICU at BIDMC, Caleb was strong enough to be transferred to the AJH Neonatal Care Center where he could receive the care he needed much closer to home.

Experiences like the Boddy family’s highlight the advantage of the Anna Jaques/BIDMC affiliation. AJH’s quality obstetrical care has led to a 10% increase in deliveries and a doubling of admissions in the Neonatal Care Center.
In some ways, it seems like just yesterday the AJH staff donned their pink gloves and danced their way to fifth place nationwide in the Medline Pink Glove Dance Video competition with 20,000 votes. The video was one of many celebratory activities held at the opening of the Gerrish Breast Care Center in October 2013.

The Center, led by Medical Director Peter Hartmann, MD, FACS, marked its first anniversary in October 2014 with some notable achievements:

- Kathy Porter, RN, Oncology Certified Nurse (OCN) joined the staff in January 2014 as Patient Navigator. With 25 years of nursing experience, Kathy helps schedule appointments, educates patients and families, and connects them to key community resources while providing critical emotional support.

- The Center enjoyed significant growth in volume in its first year of operation in radiology, surgery and other ancillary services. Diagnostic mammography, ultrasound, breast MRI, breast biopsy, and breast surgery all saw notable increases in FY14. Office visits also trended up with about a 20% increase over the prior year.

- Dr. Jonathan Arnow, a breast imaging specialist, will join the radiology staff in March 2015.

*The final scene of the Medline Pink Glove Dance Video was filmed with staff and community members at AJH.*
By using the latest risk assessment protocols and screening guidelines, we can detect cancers earlier, often when they are smaller. Patients also benefit from having BIDMC specialists as a part of their care team to provide a tertiary perspective and participate in treatment planning.

Major Gifts Help Establish The Gerrish Breast Care Center

The Gerrish Breast Care Center was named for the Gerrish family whose foundation gave $300,000 to support the Center’s start up. Additionally, major gifts were given by Telemachus A. and Irene Demoulas Family Foundation, Jacalyn E. S. Bennett, Kennard L. Bowlen Charitable Trust, Horne Family Foundation, Cynthia and David Gompers, Newburyport Society for the Relief of Aged Women, the Anna Jaques Hospital Aid Association, Newburyport Area Industrial Development Foundation, and William L. Plante. Collectively, 258 donors gave over $900,000 to establish the Gerrish Breast Care Center.
Welcome New Members of the Medical Staff

Gioacchino G. Curiale, MD
Neurology
New England Neurological Associates

Rita M. Gelsomini, MD
Child Psychiatry
Seacoast Mental Health Center

Jessica L. Heath, MD
Anesthesiology
AJH Anesthesia Department

John A. Kurbassi, MD
Orthopedics
Sports Medicine North
Orthopaedic Surgery, Inc.

Heema Kaul, MD
Ophthalmology
Tallman Eye Associates

John C. Kurylo, MD
Orthopedics
Sports Medicine North
Orthopaedic Surgery, Inc.

Thomas C. Liu, MD
Gastroenterology
Newburyport Gastroenterology, LLC

Robb J. Marchione, MD
Dermatology
Northeast Dermatology Associates

Kavitha P. Rao, MD
Pathology
AJH Pathology Department
Andrea B. Rollins, MD
OB/GYN
Women's Health Care

Rachel Ross, CNM, MSN
Midwifery
Women's Health Care

Benjamin J. Schwartz, MD
Orthopedics
Sports Medicine North
Orthopaedic Surgery, Inc.

Robert E. Slocum, DO
Primary Care
Holistic Family Practice

Not pictured:
Bhavneesh Sharma, MD
Internal Medicine
Harbor Pulmonary Associates

Katherine A. Tibergein, DO
Hospitalist
AJH Hospitalist Program
Thanks to the staff’s efforts to provide compassionate care for patients and families, Anna Jaques patient experience scores continued to improve. A national, standardized and publicly reported survey called Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS - pronounced “H-Caps”) measures the inpatients’ perspectives of hospital care. Three-quarters of the measured departments achieved scores at the 75th percentile or higher compared to other Massachusetts hospitals, the Birth Center scored at the 90th percentile or above, and the inpatient hospital overall score was at the 89th percentile in the last reporting period*.

HCAHPS Summary Report Q3 2014
Anna Jaques vs. MA Peer Group

HCAHPS and Press Ganey surveys are monitored monthly, and patients’ or family members’ comments are shared with staff as an opportunity for positive recognition or potential improvement. Our overall hospital goal is to have our HCAHPS scores at or above the 90th percentile (better than 90% of fellow hospitals.)

*Press Ganey Surveys August-October 2014
Quality Awards and Recognitions

[Images of various awards and recognitions, including The Joint Commission, Best Places to Work, ACR, Lamplighter Awards, Tier 1, and more.]

2014 Lamplighter Awards Winners

The Joint Commission Top Performer on Key Quality Measures 2013

AMERICAN COLLEGE OF SURGEONS
Verified Trauma Center

DISTINCTION FOR PRIMARY STROKE CENTERS
The Joint Commission
Anna Jaques was awarded $1,080,000 from the Commonwealth of Massachusetts Executive Office of Health and Human Services through its Infrastructure and Capacity Building for Hospitals and Community Health Centers. This grant allowed the hospital to design and implement a system that connects to the Massachusetts Health Information Highway, known as the Mass HIway, a statewide electronic health information exchange. AJH’s connection to the Mass HIway enables us to securely send patient information to other providers, which allows for continuous delivery of quality care no matter where the patient is treated. Anna Jaques was awarded the third highest amount in Massachusetts (half of the hospitals that submitted grants were not awarded money).

“CHART” - Keeping Our Population Healthier

Anna Jaques is one of 28 hospitals to receive a state grant known as the Community Hospital Acceleration, Revitalization and Transformation Investment Program (CHART) from the Health Policy Commission, an independent state agency. The CHART grant supports initiatives that establish a more integrated, coordinated approach to “population management”—trying to keep people healthier and ultimately reduce health care costs.

In the first phase, Anna Jaques received $333,500 which was largely used to purchase new software that tracks in more detail, and in real time, patient health information, outcomes and cost data. This is essential for us to more effectively reduce unnecessary readmissions to the hospital, better manage patients with chronic diseases, enhance patient safety, and reduce costs. In Phase II, the hospital expects to receive $1.2 million to focus on preventing unnecessary readmissions through enhanced discharge processes and ED-based interventions, including hiring a dedicated case manager for the Emergency Department.

Connecting to the Mass Health Information “HIway”

Anna Jaques was awarded $1,080,000 from the Commonwealth of Massachusetts Executive Office of Health and Human Services through its Infrastructure and Capacity Building for Hospitals and Community Health Centers. This grant allowed the hospital to design and implement a system that connects to the Massachusetts Health Information Highway, known as the Mass HIway, a statewide electronic health information exchange. AJH’s connection to the Mass HIway enables us to securely send patient information to other providers, which allows for continuous delivery of quality care no matter where the patient is treated. Anna Jaques was awarded the third highest amount in Massachusetts (half of the hospitals that submitted grants were not awarded money).

“We are entering a new era where providers and hospitals can quickly and securely send patient information to one another directly from their own computer systems. The Mass HIway was the critical first step in this process in order to enable this functionality across Massachusetts. This grant was important in allowing us to purchase and install the software to connect to the HIway.”

-Robert Buchanan
Chief Information Officer

IT team with the new neurology cart.
Left to right: Jim Cardin, Robert Buchanan, Erik Carter, Betty Preisner, Ann Schofield, Dan McQueen and Anne Lentz.
The hospital was awarded $249,973 from the Health Care Workforce Transformation Fund and the State of Massachusetts Executive Office of Labor and Workforce Development to develop a robust RN to BSN Program to encourage nurses with diplomas to earn bachelor's degrees. Research has shown that this increases nursing skills, including critical thinking, and decreases nurse-sensitive errors in patient care.

The RN to BSN Program, in partnership with Bay State College, provides flexible coursework, credit for life experience, and classes at Anna Jaques and online. The grant helps offset nurses’ tuition, and funded the purchase of a state-of-the-art simulation mannequin designed for experiential learning. The inaugural RN to BSN class of eight nurses will graduate in the spring, and a new class of 18 RNs started the program in January 2015.
Our signature spindled wrap-around porch and widow’s perch have been repaired as part of the renovation to the front entranceway. The road has been re-paved and now features granite curbing, new plantings and shrubbery have been installed around the porch, masonry on the porch has been repaired and a new planting bed has been added. Thank you to Dave Fowler, the Facilities team, and White Birch Landscapes for the beautiful work to our historical front door.

Facility improvements continued into FY14 by adding clinical space and upgrading various departments to enhance both function and ‘curb-appeal’. Other areas within the hospital that enjoyed a face-lift this year included the Wound Care and Hyperbaric Center, the carpentry room, and Diagnostic Imaging.

Adding a Fifth Ambulatory Procedure Room (APR)

It took a million dollars and many moving parts and pieces to renovate the APR to provide additional multi-functional clinical space available for procedures including: endoscopy, general surgery, breast surgery, plastic surgery, gynecological and pain procedures.

Sprucing up the Highland Avenue Front Entrance

Facility improvements continued into FY14 by adding clinical space and upgrading various departments to enhance both function and ‘curb-appeal’. Other areas within the hospital that enjoyed a face-lift this year included the Wound Care and Hyperbaric Center, the carpentry room, and Diagnostic Imaging.

Nancy Luba, Director of Surgical & Perioperative Services, and Dr. Mark Amorosino celebrate the ribbon cutting of the fifth Ambulatory Procedure Room.

Fresh paint and artwork by local artists enhance the Wound Care and Hyperbaric Center waiting room.
The Boston Business Journal named Anna Jaques Hospital 6th place in the Best Places to Work in Massachusetts large company category at its 12th annual awards program on June 12, 2014 at the Citi Performing Arts Center in Boston, MA. This is the third time in five years that Anna Jaques has applied for and been named to the list; in 2010, 2012 and 2014. The honor recognizes the hospital’s achievements in creating a positive work environment that attracts and retains employees through a combination of employee satisfaction, working conditions and company culture.

Anna Jaques Hospital was one of over 300 companies to qualify for consideration based on a two-stage nomination process and the results of confidential employee satisfaction surveys taken throughout March and April of 2014.

“Being recognized for this award is significant, because it’s the employees who make it happen. They are the ones who make a difference to our patients, along with the doctors,” said Delia O’Connor, President and CEO of the hospital. “Our employees are caring, nice and work very hard, so it’s great to see their efforts recognized. As an employer, we try to answer their questions and tell them the truth.”

Accepting the Boston Business Journal’s 2014 Best Places to Work Award for AJH:
Richard Maki, Laura Young, Erica Talianian, Al Zabriskie, Patricia Allen, Caitlyn Stevens, Amy Dumas, Imelda Culbert, Steve Salvo, Beth Clark, Merry Mansir, Patrice Wood, Nancy Spaulding and Anita Zafris.
Advocates for a Healthier Community

Under the guidance of the Community Benefits Advisory Committee (CBAC), Anna Jaques works to address the most pressing health needs of our community. Newly appointed Co-Medical Directors Dr. Tammy Bottner and Dr. Michael Pilz of Riverside Pediatrics provide their clinical expertise to strengthen interventions, and evaluate current and potential health priorities, outreach programs and health initiatives.

AJH focuses on four chronic disease priorities: obesity, diabetes, cancer awareness and prevention, and cardiovascular disease. Through a variety of educational and awareness initiatives, Anna Jaques strives to take an active role in keeping our community healthier. Some examples this year include:

• Sponsorship of the Newburyport Farmers’ Market
• WNBP public service announcements on health priorities and upcoming events, voiced by recognizable community leaders including Mayor Holaday and Sheriff Frank Cousins.
• “Meet the Specialist” seminar series
• Community health events such as wellness fairs and road races
• Cancer screenings and support groups

Community Benefits Advisory Committee Members

Tammy Bottner, MD and Michael Pilz, MD - Co-Medical Directors
Judy Fayre, RN, IBCLC - Anna Jaques Hospital, Exeter Hospital
Melissa Foley, RN - Society for the Relief of Aged Women
Deb Green - Ovarian Cancer Awareness of Greater Newburyport
Ilene Harnch-Grady - Greater Newburyport YWCA
Cathy Hill - Bresnahan Elementary School
Councillor Meghan Kinsey - Newburyport City Council, Newburyport Education Fund, North Shore YMCA
Patty Mellon - Tough Warrior Princesses
Paul Muzhuthett - Massachusetts Department of Public Health
Pam Palombo, RN - Newburyport Public Health Department
Deb Smith - The Pettengill House

Councillor Meghan Kinsey records the February public service announcement for American Heart Month at WNBP.
Across the hospital, we continually “raise the bar” in our aim to be among the top community hospitals that provides reliably high quality, safe care. Our efforts have recently led to recognition by The Joint Commission as a 2013 Top Performer on Key Quality Measures for pneumonia and surgical safety. Anna Jaques is one of 25 hospitals in Massachusetts to achieve the 2013 Top Performer distinction.

AJH is consistently in the most favorable “tier” for value (quality and cost) in the tiered insurance product rankings, and ranks at the 82nd percentile in the Truven scoring of medium sized community hospitals in the U.S., with mortality and morbidity measures in the top 10% of that group.

Highlights from this years’ initiatives include:

- In 2012, the Board of Trustees set an ambitious goal: to bring the infection rate for elective hip and knee surgeries down to zero. In FY14, AJH accomplished this goal – something that very few hospitals ever achieve.

- AJH is one of 250 hospitals in 37 states participating in a national improvement project with Johns Hopkins Medical Center called the Comprehensive Unit-based Safety Program (CUSP). This is an approach for improving safety culture and engaging frontline clinicians to identify and mitigate defects in care delivery.

- Another national improvement project AJH has been involved in is called Project BOOST, which stands for Better Outcomes for Optimizing Safer Transitions. The program is designed to avoid unplanned or preventable hospitalizations and emergency department visits 30 days after discharge by using tools such as identifying high-risk patients, educating patients on their conditions and possible side effects of medication, scheduling follow-up physician appointments, and medication reconciliation at discharge.

- AJH is striving to become a High Reliability Organization over the next five years. A two-day training session was held for 61 physician leaders, nursing leaders and ancillary clinical leaders in the skills necessary to be effective in change management. Each attendee focused his/her learning on an identified project for improvement throughout the hospital.

In addition, an analysis of adverse events was conducted to identify facility-specific patterns of causes of errors, and recommended interventions and training needed.

### Elimination of Harm Goals for BCBS Surgical Site Infections

<table>
<thead>
<tr>
<th>SSI Rates for Elective Hip and Knee Surgeries</th>
<th>Data is through September, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goal by 2014 - 0%</td>
<td></td>
</tr>
<tr>
<td>Numerator</td>
<td>0</td>
</tr>
<tr>
<td>Denominator</td>
<td>38</td>
</tr>
<tr>
<td>Rate</td>
<td>0%</td>
</tr>
<tr>
<td>Q4 13</td>
<td>0</td>
</tr>
<tr>
<td>Q1 14</td>
<td>0</td>
</tr>
<tr>
<td>Q2 14</td>
<td>0</td>
</tr>
<tr>
<td>Q3 14</td>
<td>0</td>
</tr>
</tbody>
</table>
ANNA JAQUES HOSPITAL STATEMENT OF OPERATIONS

Sept. 30, 2014

Operating revenues:
- Net patient service revenue $107,838,954
- Other operating revenue 3,186,498
- Net assets released from restriction used for operations 1,348,049
Total operating revenues 112,373,501

Operating expenses:
- Salaries and wages 53,387,756
- Employee benefits 14,330,456
- Supplies and other 38,791,046
- Depreciation and amortization 4,369,400
- Interest expense 363,578
Total operating expenses 111,242,236

Gain (loss) from operations $1,131,265

SEACOAST REGIONAL HEALTH SYSTEMS, INC. and AFFILIATES CONSOLIDATED BALANCE SHEET

Assets

Current assets: Sept. 30, 2014
- Cash and cash equivalents $13,278,261
- Patient accounts receivable, less allowance for uncollectible accounts 16,689,082
- Materials and supplies 1,750,611
- Assets whose use is limited - current portion 2,911,735
- Prepaid expenses and other current assets 3,581,268
Total current assets 38,210,957

Assets whose use is limited or restricted:
- Investments:
  - Beneficial interest in perpetual trusts 3,658,436
  - Board-designated funds 8,730,760
  - Donor-restricted funds 26,550
- Total assets whose use is limited or restricted 29,191,092
- Property, plant and equipment, net 33,621,639
- Other assets 4,764,314
Total assets $105,788,002

Liabilities and Net Assets

Current Liabilities: Sept. 30, 2014
- Current portion of long-term debt $ 505,208
- Accounts payable and accrued liabilities 10,566,520
- Due to third-party payors, net 563,289
Total current liabilities 11,635,017

Long-term debt, less current portion 23,002,662
Accrued pension liability 19,652,625
Other liabilities 6,583,759
Total liabilities 60,874,063

Net assets:
- Unrestricted 29,585,167
- Temporarily restricted 9,693,215
- Permanently restricted 5,635,557
Total net assets 44,913,939

Total liabilities and net assets $105,788,002
I began the year in my role as chair of the Community Health Foundation with great expectations for another year of extraordinary community generosity. You did not disappoint - thank you!

I have many stories of inspired philanthropy to report. A couple with strong ties to AJH gave a major gift to provide the Intensive Care Unit with eight reclining chairs for those wishing to stay by their loved ones’ sides overnight. A young community member raised $93 at two yard sales so she could help the babies at Anna Jaques. A trio of community leaders Scott Signore, Jeff Tahnk, and Susie Peters established a new charity, Newburyport Charitable Causes, and gave $25,000 for the Cancer Center with a bocce tournament. The inaugural Sea Festival of Trees provided $12,000 to the hospital. AJH employees stretched and collectively increased their giving by 6%.

Bill Plante continued the momentum of support of the Gerrish Breast Care Center with a major gift in memory of his mother, Bertha; Jacalyn Bennett added to her generous support with an additional major gift; the Telemachus and Irene Demoulas Foundation gave $100,000; and the Gerrish family continued their immense support. With these gifts, we achieved the $900,000 goal to start the Center.

On Mother’s Day, we kicked off an online campaign to support the Birth Center Patient Room Renovation project. Seventeen community leaders each committed to raise $1,000. They exceeded their goals, and we were off to an auspicious start in meeting the financial need for this project that is expected to cost $1.1 million to add patient comfort, safety and infrastructure enhancements to the 13 patient rooms on the AJH Birth Center.

The Newburyport Five Cents Savings Bank sponsored “Share the Journey,” a campaign in support of the Birth Center. Ronald McDonald House Charities of New England, the Edwin S. and Winifred G. Moseley Foundation, Dot Phillips, the AJH Aid Association and Newburyport Area Industrial Development Foundation, and over 300 more donors, including 150 Leadership Donors, got in on the Birth Center campaign with spectacular results. After six months, the renovation fund stood at $536,000, leaving just under $160,000 to raise in the year ahead.

As I relinquish my role as chair to Ralph Castagna, owner of Castagna Construction and Foundation Board member for a number of years, I know I can count on you to help keep Anna Jaques among the most respected community hospitals in our region. I am proud to have served as a trustee.
For the fifth year in a row, the Aid Association achieved a new high in its philanthropic support of Anna Jaques Hospital. At its October Annual Meeting, President Mary Zerigian presented AJH Board Chair David LaFlamme with a $138,000 donation to the hospital, the largest in the association’s history.

President Zerigian attributed this year’s success to AJH Gift Shop sales, Great Chefs’ Night, the beloved bake sales held several times each year, the art display and sales program, and Holidays in Bloom.

The Aid Association is pleased to support the following projects:
- The Birth Center Patient Room Renovation (including cribs and post-partum beds)
- Operating Room high-definition monitors
- Fleet of EKG machines
- Your Hospital: The Campaign for Anna Jaques

The Annual Meeting also passed the baton as Mary Zerigian stepped down from her tenure as Aid Association President and welcomed Mary Ann Abbott as the next president.

Anna Jaques is grateful for the tremendous efforts of the Aid Association volunteers and its legacy of support for the hospital.
On July 28, 2014, Anna Jaques hosted the Third Annual Born@AJH Reunion to more than 150 attendees who came out to celebrate, take a group photo, sing “Happy Birthday” and enjoy birthday cake. State Senator Kathleen O’Connor Ives, Mayor Donna Holaday, and Representative Lenny Mirra joined AJH President Delia O’Connor and Community Health Foundation Board Chair Ginny Eramo to commemorate the biggest birthday party in Newburyport.

Generations of people who were born at Anna Jaques celebrated together.

Friends and family gathered on the Highland Avenue front lawn of Anna Jaques.

Director of Maternal Child Health Alison Sekelsky, MSN, and her family visit with a giraffe from Theater in the Open.
Pete and Priscilla Morse gave a major gift to support the hospital. The Emergency Department manager's office was named in their honor. Peter Tura (center), Director, Emergency Services and Intensive Care Unit, and Diane Wigmore (right), Senior Director, Emergency Services and Intensive Care Unit, thank Pete for his generosity.
Cynthia and David Gompers have been supporters of Anna Jaques Hospital since 2007 with major gifts toward community health education, the Gerrish Breast Care Center and Your Hospital: The Campaign for Anna Jaques. The hospital’s Education and Training Classroom and the Nurse Director’s Office on the Institution for Savings Inpatient Unit are named for the Gompers.

$5,000 - $9,999 (continued)
Vania and Barbara O’Connor
Pentucket Medical Associates Inc.
Matthew and Shauna Pieniazek
William L. Plante
Noreen C. Pramberg
Mark and Teresa Richey /
Mark Richey Woodworking and Design
Drs. Michele Sasmor and
David Strohschein
Seacoast Orthopedic Associates, Inc.
Drs. Peter and Bridget Seymour
Sports Medicine North
St. Jean’s Credit Union
Margaret L. Stewart, MD and
Theresa M. Rooney
Syvinski Landscaping
Toshiba Business Solutions New England
Women’s Health Care

$5,000 - $9,999

$2,500 - $4,999
Regina Adamo
Angelica Textile Services
Aurora Diagnostics
Blue Cross Blue Shield of Massachusetts, Inc.
Cataldo Ambulance
The Corporate Benefits Group, LLC
Crothall Clinical Equipment Solutions
Charles R. Cullen
Dr. James and Susan DiResta
Doctors Insurance Services of New England, Inc.
Richard and Kathy Eaton
Dr. Vladimir and Asya Eisenberg
George and Donna Ellison
Dr. Gail and Judy Fayre
Dr. Jane Kerr and Luis Fernandez
Dr. Aleksandr and Galina Filippov
Sarah Gnerre and Christopher Mulligan
John and Jo-Ann Grossi /
Latitude Sports Club
Dr. Peter and Karen Hartmann
Health Partners New England, Inc.
Dr. Bernhard and Susan Heersink
Infinitt North America Inc.
Mark Kats, MD
Peter, Cheryllann, Lisa and Kate Kelly
Kelly’s True Value Home Center and
Kelly’s Taylor Rental
M.A.R. Properties
Richard and Lisa Maki
Dr. John and Martha McManamy
Medline Foundation
Medtronic, Inc.
Charles Moseley Trust
Murphy & McManus
Owens & Minor
Dr. Steven and Jeanne Parker
Dr. Andrew and Danielle Perry
Dr. Isaac and Debbie Pourati
Stephen and Millicent Salvo
Seaward Management Investment Advisors
Sibson Consulting
Steffian Bradley Architects
Vintage Salon & Day Spa
Whittier Health Network
Whittier IPA, Inc.
Betsy and Jonathan Woodman
Janice L. Zinck, RN

$1,000 - $2,499
Anonymous (1)
Elizabeth S. Abby Stearns
Keith N. Congdon / Ambrosi Donahue Congdon & Co., CPAs
Amesbury Psychological Center, Inc.
Otto and Edith Anderson
Dr. Daniel and Sandra Appleton / Appleton Eye Associates
Chris and Liz Armstrong
Kirsten Arnold
Keith and Donna Attenborough
Jatinder Aujla, MD
Yvette and Wayne Bailey
Drs. Scott Berzansky and
Mary Baker-Berzansky
Jeffrey and Kellyn Nahas /
Barking Dog Ale House
Robert and Leslie Barton
Bassler Veterinary Hospital, LLC /
Dr. Heidi Bassler and
Todd A. Newman, Esq.
Dr. Gordon and Kathy Bechtel
Robert and Nan Becker
Stephen Bennett
Teri Bennett
Rene and Kari Bernard /
The Walsingham Gallery
Linda Bogdanoff and Chris Joblon
John and Jane Boland /
Port Paint ‘N Paper
John Boland and Suzanne Morin /
Port Paint ‘N Paper
John K. Bosen
Drs. Rebecca L. Boyer and
Chad McDonald
Brennan & Pike
Robert and Alison Buchanan
Dr. Eric and Elaine Bucher
Carol Buckley
Trey Byrnes
Christine and Edward Campbell
Dr. David R. Campbell
Lindsay H. Cavanagh
Drs. Mary and Paul Chang
Bernard Christopher, Jr. and
Donna Bateman-Christopher
Freeman and Maureen Condon
Attorneys James Connolly and
Grace Connolly
Dr. Bruce and Leila Cooper
Sheriff Frank G. Cousins, Jr.
Coverys
Culver Company, Inc.
Ronald McDonald House Charities of New England, Inc. (RMHC) gave $35,000 to support the Birth Center Patient Room Renovation.

Pictured here, (left to right) Sarah Gnerre, VP of Development; Patrick Treffiletti, McDonald’s owner/operator; Alison Sekelsky, Director of Maternal Child Health; Delia O’Connor, President & CEO of AJH; Charlie Newcomb, RMHC Board Member; Karen Meachem, RMHC Executive Director.

$1,000-$2,499 (continued)
Jeanine Cunningham, RN, B5-C and
Stephen W. Cunningham*
Marty and Patty Doggett
Donoghue, Barrett & Singal, PC., Attorneys At Law
Richard and Sheila Doolan
Phillip G. Drews
Eclipx Salon
Enpro Services, Inc.
Dorothy and Howard Fairweather
Shane and Melissa Foley
David and Jody Fowler
Fritz DeGuglielmo, LLC
Drs. Ann Kent-Gasiorowski and
Kevin Gasiorowski
Appleton Eye Associates
Robert and Diane Gonthier
Matthew Sherrill / Gould Insurance Agency, Inc.
Katharine M. Gove
Great Woods Post & Beam Co.
Jeffrey and Jeanne Gwinn
Glenn Hagan
Dr. Matthew and Sarah Hall
Dr. Anthony and Joanne Hayden
Dr. Sadruddin and Clare Hemani
Dr. Rowen and Susan Hochstedler
Fred and Stefanie Hufnagel
Moe and Michael Jewell
Grace and Chris Johnston
Michael and Linda Jones
KBK Systems & Interiors, Inc.
Kevin and Cynthia Kilday
Jeff and Maureen Kirpas
Jay and Laurie Knapp
David and Virginia LaFlamme
Robert and Nancy Jo Lavoie
Carl and Dianne LeSage
Lower Merrimac Valley PHO, Inc.
Matt and Karyn Khatib / M. K. Benatti Jewelers
Marc and Delores MacBurnie
Olga MacFarlane / MacFarlane Charitable Fund
Dr. H. Thompson Mann
David and Patricia Mansfield
Dr. Domenic M. Martinello
Dr. DeWayne Pursley and Gayle Matheson
Dr. Steven and Regina Mattheos
Lisa Mead and Christine Doherty
Merrimack Valley Federal Credit Union
Mersen USA Newburyport-MA, LLC
Dr. Steven and Paula Mollov
Charles and Janice Morse
New England PET Imaging
Newburyport Gastroenterology LLC
Nixs Mate at 10 Center Street
North Shore Bank
Northbridge Companies
Northeast Dermatology Associates
Albert C. Peterson
Thomas and Lynne Petty
Raymond and Arline Pouliot
Patricia and Richard Powers
Prime Coatings, Inc.
Spencer and Elizabeth Purinton
Moss Quinlan and Bonita Morse
Dr. Thomas and Robyn Riley
Kimberly and Edward Rock
Dr. Richard and Susan Rosin

$500-$999
Anonymous (1)
John and Linda Allison / John Farley Clothiers
American Home Care Specialists, Inc.
Drs. Mark and Jessica Amorosino
Ana’s Hair Studio
Lois M. Anderson
Atria Merrimack Place
Baby Go Round, Inc.
Todd and Leyla Baltich / Leary’s Fine Wine & Spirits
Beautique
Henry C. Becker
Robert and Laura Bentley-Newburyport.com
Leland Brennan, Jr and Sharon Rafferty
James and Patricia Borek
Bright Horizons at Newburyport
Ronna Caras
James Cardin
Pat Connelly
Cove Risk Services LLC
Salons throughout the Greater Newburyport area participated in the Anna Jaques Community Health Foundation’s “Cut-A-Thon” and raised $15,000 to benefit the Gerrish Breast Care Center.

- All About You
- Ana’s Hair Studio
- Beautique
- Eclipx Salon
- Essencia Salon and Spa
- Hair Spray Salon & Spa
- Interlocks
- Jon Val Hair & Skin Salon
- Linda’s Alpha-Omega Salon
- Mirror Mirror Salon
- Salon Avie
- Shear Illusions
- SKYY Salon & Spa
- Spa Paradiso and Salon
- Transformations Your Salon & Day Spa
- Vintage Salon & Day Spa

Salon owners and their staff were tremendously generous and enthusiastic making the Cut-A-Thon a successful event – even children in the community got in the spirit (pictured).
Bob and Kathy Connors hosted a delightful beachfront appreciation event for Stewardship and Leadership donors to Anna Jaques during the past year. Helen and Byron Matthews (left and center) and Pat Connors (right) enjoy a moment together before the fire pit was lit.
**$250-$499 (continued)**
Kevin and Catherine Seyler  
Shear Illusions  
David and Priscilla Smith  
Skip Stearns  
Swanson Advertising, LLC  
Arlene A. Tallberg, RN  
Donald Tine  
Darhlene Titcomb  
Transformations Your Salon and Day Spa  
Anne and Stuart Tuthill  
Rawley Tziaras  
Universal Shredding, LLC  
Keith Vangeison  
Lisa Walsh, CNM  
Dr. Christannah and Sean Waters  
William F. Watts, OD  
Lynn S. Wedge  
David and Mary Jane Wing  
Lauren and Bradley Winsor  
George and Jillian Woudny  
The Yoga Center of Newburyport  
Mary Anna and William Young  
Bojan B. Zoric, MD  
Tracy Blais and Jonathon Dennis  
Michelle and George Blaisdell  
Francis and Doris Blood  
Rosemary and Edward Blouin  
Samuel and Stella Blunt  
Lisa Bocchetti, RN  
Shawnee and John Bowden  
Laura Bradbury  
Tracy Bradley  
Bruce and Cynthia Brown  
Steven Brown  
Elaine A. Byrne  
Joseph P. and Denise A. Callahan  
Richard N. Cammett  
Edward E. Carpenter*  
Dr. Daniel A. Eyink and Jacqueline Carroll  
Sheila and William Carruth  
Pamela Carter  
Dr. Robert and Patricia Chirlin  
John and Carol Chiungos  
Lorraine Chouinard  
Steve and Jessie Christopher  
Circle Finishing, Inc.  
Mary Anne Clancy  
Elizabeth S. Clark  
Victoria E. Clark, RN  
Walter and Maggie Class  
Susan Clifford, RN  
DonnaLee Clough, RN  
Alicia Colby  
Connie Condon  
Erin S. Connolly  
Ronald S. Contrado  
Nathalie Cook  
William and Cynthia Cooper  
Gayle A. Corcoran  
Phil, Yvonne, and Josh Cosgrove  
Country Center for Health & Rehabilitation  
Richard A. Cousins  
Mary Crawford  
Robert and Diane Crofts  
Jay and Rosalie Cuticchia  
Lisa A. Cyr-Wilmot, RN  
Liz and Todd Dagres  
Gene and Mary Dean  
Carol DeForrest, RN  
Dr. Olga and Robert DeSimone  
Donna Deveau  
William and Gail Dickson  
Theresa DiFilippo  
Nancy J. Dipirro, RN  
Disario Photography  
Colleen Dolan  
James Donohue  
Geraldine Dorr, RN  
Carole Dowing  
Ernest Dubois  
Amy and Scott Dumas  
Wayne and Mary Dupont  
John Dupray  
Dorene E. Dupuis  
Michele Denner Duratti  
Nancy R. Earabino  
EBP Supply Solutions  
Ronald and Karla Emmerling  
Joyce Enderle  
Versie L. Etheridge  
Deborah Ewing-Whaley and Chris Whaley  
Exelon Corporation  
Thomas Farrell

---

**Donors enjoyed** an “Eagle’s Glen Sunset” on the Merrimack River when Cynthia and David Gompers hosted a party at their Newburyport home to recognize and thank major donors.

*Pictured: Jenna and Scott Signore (left), Betsy Woodman and Jacalyn Bennett (above), and Kathy Conners and Foundation Board Chair Ginny Eramo (below).*
The fabulous Swarovski-crystal-adorned pink “bra tree” topper donated by Jacalyn Bennett & Company for the inaugural Sea Festival of Trees, attracted hundreds of raffle purchases, won a prize, and was taken home (along with the tree under it) by a breast cancer survivor.

$100-$249 (continued)
Bertram Fecteau
Anthony and Carol Federico
Susan Feindel
Francis and Susan Flynn
Diane and Edward Fontes
Patricia Ford, RN
Charles and Mary Fraley
Laura and Jim Fraser
David and Nancy Frick
Sherrie H. Gadd
Jennifer and Peter Galoski
Valentino and Tiffany Gareski
Melanie Gargas
Nicole Garrett
Jesse Gawrys
Tara Gilbert
Mark Gilday
Donna D. Gill
Thom and Alice Gould
Barbara Gove
Robert and Linda Graves
Linda Gray, RN
Donna and Gene Greco
James Griffin
Sharon Griffin
Kristin E. Groder, RN
Dr. Joseph and Jill Gross
Jacqueline and John Haggerty
Janice M. Hamerstrom, RN
Gayle A. Hamilton, RN
Barbara and Jim Harrington
Eunice Harrington
Robert J. Harvey
Susan J. Hay
Robert and Frances Heimann
Martha Herditch
William and Patricia Herman / Herman Family Fund
Joseph and Maureen Higgins
Phyllis Hill
Deborah Hoffman
Darcy P. Holland
Lynne Holmes
Scott and Roberta Homan
Cynthia Hopping, RN
Arthur Howes
Betty and Robert Howland
Lawrence and Cindy Hoyt
Peter and Patty Hoyt
Alice Hutchins
Dr. Catherine and Donato Iasiello
IBG Corporation
Stan and Jennie Jancewicz
Nancy DiMento Jerome and William Jerome, III
Lisa B. Johnson
Mystique Johnston
Renate and Craig Johnston
Melissa Jones
Mabel E. Kalashian, RN
Erdem and Erin Kaya
Jean Kelleher
Beth Keller
Mark Kelley
Marie T. Kent
Lisa and Jamie Ketchen
Hannah Keyser; RN
Cheryl J. Kirby, RN
Lester and Jean Kirkpatrick
Levi and Kathleen Kishbaugh
Diane and Ken Koocher
Robert Kotarba, Jr.
Cindy Kuczwar, RN
Mary Kuist
James Lagoulis, Esquire
Patricia Lawrence
Mr. and Mrs. John H. Lawson
John F. Leary, III and Sharon M. Doherty
Laurie Leeman
Stefanie A. Lennox
Jacquelynn B. Leone
Susan C. Lepito, RN
Francis J. Licata
Jerry and Catherine Lischke
Gavin and Shelia Little
Maureen Lombard
Philip P. Loring
Lisa Losh
Nancy and Michael Luba
Michael Lynch
Linda and Dave MacLeod
Carolyn A. Madison, DMD
Gail Magee, RN
Lawrence Maroni
Patricia Martin
Tracy Martin
Robert and Patricia Mattheson
Mr. and Mrs. Raymond C. Matthews
Brenda and Timothy McCarthy
Mr. and Mrs. James E. McCobb, Jr.
Eileen McCoy
Polly A. McDowell, RN
Amy McLaughlin and Michael Veno
Christine McLaughlin, RN
Christine and Mark McLellan
Heidi G. Merrill
Nicholas and Vivian Metcalf
Cris and Marcia Miller
Donald M. Miller
Dr. Richard and Tracy Mindess
Harrington and Nancy Moore
Vanda Moore
Ann and Josiah Morrill
Nicole Morrison
Patrice Murphy
Susan Murphy, RN
Marie Nagle
Network for Good
Raymond and Elizabeth Nippes
Mich Norton
Jared Notogiaccomo
Theresa M. Ouellet, RN
Mr. and Mrs. Arthur S. Page
Mary Pagnani, RN
Carolyn Palenscar
Constantine and Valerie Pantelis
Marilyn Parks
Members of AJH Senior Management put the finishing touches on the Birth Center’s entry in the inaugural Sea Festival of Trees, (left to right) Danielle Perry and Phyllis Picha, along with Delia O’Connor and members of the Birth Center team Melissa Jones and Director Alison Sekelsky. Atlantic Hospitality donated $12,000 to the hospital, which represented half of the proceeds from the event.
Up to $99 (continued)

Magdala Allen
Philip P. Amico, Jr.
Margo Andrew
Gordon and Jane Andrews
Deborah Armstrong-Thomas
Stephen and Jill Atherton
Christine M. Auclair, RN
William and Elena Bachrach
Kathleen Bailey
Charles and Elizabeth Baker
Karen Baptiste
Elizabeth W. Barnes
Jennifer Barrett
Amy E. Barth
Rebecca D. Bartholmes, RN
Barbara Bartlett
Kimberly S. Bartula
Robert and Carolyn Bashaw
Mary Bashaw-Youn
Robert and Donna Bastien
Matthew and Lindsay Batastini
Stephen and Jane Batchelder
Carleton and Virginia Beal
William Beaubien
Donald E. Beaulieu
Jordan and Benjamin Becker
Patricia Beever
Andrew and Marguerite Benson
Heather Berns
Krista Berquist
Mrs. Mary T. Bertolino
Richard and Joan Bibaud
Joan Bisson
Wendy Bland
Patricia and Howard Bleichfeld
Lindsey Boardman
Robin Boggett, RN
Safoura Bohlouli
Charlene M. Bombard
Stephanie Bombard
Melanie Boomhower
John C. Boothroyd
Morgan Boselli
Robert de Loura le Doux
Bouvier-Cosmos
Susan Bowles, RN
Aziz Boyah
Donald and Marilyn Boyer
Kimberly Brooks
Kimberly A. Brown
Madeleine and George Brown
Natalea G. Brown
Erin Bruno
Rosanne K. Buck
Frederick J. Buckley
Kara Buckley
Kelly Burek
Tricia Burnham
Donna and Malcolm Burns, Jr.
Maryann Burns
Geraldine Buzzotta
Paul Carbone
Sanford Carlisle
Maureen Carroll
Erik and Tanya Carter
Joseph D. Cartier, RN
Barbara Cerbone
Isabelle C. Champoux
Cecile Chapin
Stacy Chapman
Jean N. Chase
Donna and Albert Chatigny
Caroline Checkoway
Emily Chin
Camie A. Chouinard, RN
Robert and Barbara Chouinard
Christian Book Distributors
Catalog LLC
Natalie Christie
Deborah Ciampa, RN
Christopher Cirelli
John Clancy
William and Dorothy Clark
Elizabeth M. Cloonan
Lisa Cloutier
Ashley and Colin Coates
Gerard and Patricia Cody
Elizabeth Colby
Britany and Mike Coleman
Yolanda Collins
Linda Colombsian
Paulette M. Comeau
Nancy J. Condon
Mrs. Edward Consigli
Mr. and Mrs. Ben A. Consoli
James Cook
Julia Cook
Fred R. Coryell
Nick and Cynthia Costello
Karen Costigan, RN
Sandra I. Crabtree, RN
Caitlin Crane
Pamela Crehan
Todd R. Cronin
Michael Curran
Alice E. Currier
Shirley and Louis Cusenza
Elizabeth and Angelo Dagres
Troy Dagres
Pauline Daigle
Anita M. D’Amato
Charlotte A. D’Angelo
Alan Daviduk, Jr.
Mary Dawson
Susan Dearborn
Patty Deasy
Elizabeth Delana and Henry Fox
Cindy Dennis
Debra L. Dennis
Joel and Debbie Deuputat
Anne Derr
Jacqueline Deschenes

Jilda and James Patten decided the ICU needed new, fully reclining chairs for family members staying overnight with a loved one. This year, they provided eight new chairs to the delight of the ICU nursing staff. Pictured here are nurses Doris Bailey-Jones, RN (left), and Sue Hersey, Unit Coordinator (right), with Jim Patten (center).
Up to $99 (continued)
Dianne Desmarais-Tetreault
Brian Diamond
Rosemary Dibenedetto
Celia E. Dickie
William Di Francesco
Mr. and Mrs. Thomas E. DiGiuseppe
Michael and Laurie Dimodica
Joan H. DiTommaso
G. Edward Dodge
Donna Doherty
Anne M. Donovan
Colette Donovan
Lori Donovan, RN
Evelyn Dorfman
Rebekah Doughty
Marcella S. Dow
Jeanette Downie, RN
Debra Downs
Rose L. Downs
Nancy M. Doyle
Raymond E. Drouin, RN
Marianne Dube
Mr. and Mrs. Nathaniel Dummer
Melissa C. Dunford, RN
Pauline Dupuis
Karen A. Durante
Lori J. Dutch
David Dylewski
Sarah Eastman
Mohammed Ech Chouini
Christopher and Christine Edmonds
Jared and Andrea Eigerman
Deborah and Michael Elia
David and Ellen Erekson
Henry and Verlinda Farmer
Joseph and Mary Faro
Stephen Farrer
Timothy and Marianne Felter
Barbara J. Fernald
Joan Ferraro, RN
Margareta Ferreiros
Eleanor D. Ficociello
Sandra Finelli
Leo and Linda Finnegan
Michael and Constance Fitzgerald
Allison Flanagan
Kylie and Tim Fogarty
Denise Foley, RN
Elizabeth Foley, RN
Nancy J. Foley
Donald Forte
Anna Fortier

Anna Fortier, age 11 and born at Anna Jaques in 2003, donated $93 to Anna Jaques for the Birth Center and is one of our youngest donors of the year. “I had never done anything like this,” said Anna, a fifth-grader at the River Valley Charter School. “So when I had the money, I wanted it to go the babies and mothers.” Anna’s dad, Dave Fortier, said he and his wife, Tracey, are “incredibly proud” of their daughter. “It was a good feeling to give the money. I would do it again,” she said. Anna is pictured with Director of Maternal Child Health Alison Sekelsky.

Paula Fortuna, RN
Lori Fournier
Barbara Fowler
Mary Frasier
George Fregeau
Marsha Froburg, RN
Margaret Fuller
Anthony and Dawne Fusco
Nicole Gage
Jill Gambon
Jeff Gangi
Jean Garnett
GE Foundation
Jennifer and John Genta
Robert A. George
John Gezzer
Kenneth and Thelma Gibbs
Ms. Stella C. Gigos
Marissa Gile
Mary E. Gill
Givalike
Michael and Geraldine Goodridge
David A. Goodwin
James and Millicent Goodwin
Bob Gosselin
Andy and Lorelee Graffeo
Donald and Barbara Gravelle
N. M. Gray
Carl F. Greenberg
Eric and Katie Greigore
Shelia and Joel Grossman
Tasha Gunnarsson
Ms. Nina Gynan
Willard Hadley
Emily and Malcolm Haight
Richard and Jane Haine
Joanne Haley
Haley’s Ice Cream
Penelope D. Halkiotis
Olga Halliday
Kimberly A. Hamel
David Hammond
Jennifer Hanson
Lisa E. Harrison
James E. Harvey
Christian and Risa Hassel
A. Elaine Hatch
Ashley Hawkins, RN
Donna Haynes
Anne Heaney
Kimberley A. Hebert
Marlene Hemingway
Vicki and Dyke Hendrickson
Suzanne Hersey
Arthur Hewett
Yvette Hewitt
Debbie Higgins
Richard Higgins Family
Scott Higgins
Martha Hills
Karen Anderson Hobson
Phyllis W. Hobson
Danielle Hoffman
Susan E. Holt, RN
Elise Homan
Lew and Marylou Horzemba
Leon C. Houston
Don and Amber Hovey
Ashley and Kris Hudson
Judith Hughes
Newburyport Charitable Causes, founded by Scott Signore, Susie Peters and Jeff Tahnk in 2014, held its first major fundraising event in June. The Bocce Bash pitted 64 teams of two against one another to raise money for the AJH Cancer Center. Matter Communications’ staff saw to every detail - the gorgeous setting at Cashman Park, lunch trucks with fabulous food, and live music. The event raised $25,000 for Anna Jaques.
In 2014, 416 employees made a gift to AJH, raising $69,912 for new technology, equipment, and training. Each year, employees support the hospital by donating through a weekly payroll deduction, donating hours of their Earned Time, or making a one-time gift.
Up to $99 (continued)
Robert and Stella Salvati
Jack J. Santos
Nancy Savini
Karen and Gregory Sawyer
Cara and Justin Scatamachia
Katie Schickel and Michael Underwood
Jonathan Schreck
Melissa and Palen Schwab
Matthew and Kim Schweisberg
Sciessent, LLC
Christine Scovotti
Tiffany Seace
Ellen Seibert
Margaret Senechal
Shaheen Brothers
Mary Ellen Shanley
Marie Shattuck
L. Rita Shay
Ellen M. Sheehy
Heather Sheldon, RN
Frances Shibel
Oliver Sicard
Arthur Sickel
Kristen Silveira
Denise Slevoski
Amy-Lori Smith
Jack Smith, Newburyport
Scott and Anne Smith
Rebecca Soares
Soroptimist International of Haverhill / Merrimack Valley
Forrest and Anne Speck
Elaine and Richard Spenceley
Martin and Patricia Sperber
Anthony Spero
Gregory and Kerry Spero
Courtney Spurr; RN
Kelly and James Spurr
Ann Marie St. Cyr-Rolfe, RN
Wendy and Bruce Stanley
Ron and Kathy Stanwood
Donald G. Staruk
John and Pollyann Statom
Mr. and Mrs. Edward L. Stevens
Gary Stevens
Eric Stille
Misty Stimpson
Marilyn Stone
Colleen Stuart
Karen and David Sullivan
Maureen and Stephen Sullivan
Mildred Summers
Lauren Sundstrom
Charles P. Susen
Lynda J. Sweet
Jessica Mohr Switzer
LaToya L. Szymanski
Kenneth and Barbara Taylor
Rebecca Taylor and Thomas Pease
Sherry L. Temple Pruyn
Lynne Terry
Keith Thomson
Barbara Tibbetts
Mark and Susan Tiffany
Jillian McLaughlin Tilley
Shannon Tizol
William and Mary Todd
Anita Toscano and Bruce Brown
Michelle Trask
Tammy Trautz
Philip and Katy Trick
Karen Trudeau
Harold Tubman
Ada Twomey
Jonathan and Kristina Tynes
Frances E. Vachon
Debra Vaillancourt
Jennifer Valentine
Kara Valinski
Jaclyn and Paul Vien
Donna M. Volpone
Jill D. Vorderis, RN
Gunter and Lucile Waehling
Geoffrey and Josette Walker
Laura Wallace
Marjorie Walters
Bruce C. Warwick
Alan Watkins
Kenneth and Anne Webber
Brandy Weiker
Kathleen Welch
Joseph and Inga Wennik
Eleanor M. West
Emily A. Wetenkamp
Raymond and Dolores White
Heather J. White-McFadden
Catherine Wilcox
Nancy Wile
Barbara K. Wilkins
Peter and Dianne Wilkinson
Gerald and Mary Williams
Herbert and Joanne Wing
John Winninghoff
Steve and Kathy Winsor
Teresa M. Wollinger
Janet and Stephen Woodman
Sally W. Woods
Denise Wright-McDonald
Richard Wysopal
Rita York
Albert S. Zabriskie
Emily Zilly
Sara Zoornajian

AJH Annual Support FY14

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Major &amp; Planned Gifts</td>
<td>$300,393</td>
</tr>
<tr>
<td>Annual Fund</td>
<td>$332,587</td>
</tr>
<tr>
<td>Grants</td>
<td>$260,000</td>
</tr>
<tr>
<td>Golf &amp; Events</td>
<td>$230,777</td>
</tr>
<tr>
<td>Employee Campaign</td>
<td>$69,197</td>
</tr>
<tr>
<td>Commemorative Gifts</td>
<td>$17,463</td>
</tr>
<tr>
<td>Endowment &amp; Interest</td>
<td>$213,131</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,423,549</strong></td>
</tr>
</tbody>
</table>
Anonymous (2)

AJH Hospitalist Program
Jatinder Aujla, MD

AJH Newborn Care Associates
Olga A. DeSimone, MD
Ronald K. Pye, MD
Tai H. Tran, MD
DeWayne M. Pursley, MD

Amesbury Psychological Center
Rowen M. Hochstedler, MD

Atlantic Surgical Associates
David J. Swierzewski, MD

David R. Campbell, MD

Children's Health Care
Eric D. Bucher, MD
Thomas J. Carmichael, MD
Robert F. Chirlin, MD
Lars V. Lundgren, MD
Kofoworola Onaleye, MD
Christine H. Riccardi, MD
Stacey L. Sheehan, MD
Caroline Thumser, MD

Clipper Cardiovascular Associates
Salman Ghiasuddin, MD
Diane Turcot, MD
Shih-Te Wen, MD

Coastal Medical Associates - Salisbury
H. Thompson Mann, MD

Colden Seymour Ear, Nose, Throat & Allergy
Daryl Colden, MD
Elizabeth Mahoney Davis, MD
Peter E. Seymour, MD

Commonwealth Hematology Oncology PC
Catherine Iasiello, MD

Dr. James J. DiResta and Associates
Angela Barnes, DPM
James J. DiResta, DPM

Gerrish Breast Care Center
Peter A. Hartmann, MD

Greater Newburyport Emergency Physicians, Inc.
Elijah Berg, MD
Christopher L. DeFazio, MD
Ronald Freid, DO
Joe D. Hull, MD
Domenic M. Martinello, MD

Bernhard Heersink, MD PC

Sadruddin B. Hemani, MD PC; Ear, Nose, Throat and Related Allergies
Sadruddin B. Hemani, MD

Robert E. Kirsner, DPM

Gavin C. Little, DO

Merrimack Valley Anesthesia Associates
Chad Anderson, MD
Vladimir Eisenberg, MD
A. Aleksandr Filippov, MD
Mark Kats, MD
John L. McManamy, MD
Steven F. Parker, MD

MGH North Shore Cardiology Department
Denise Hirsch, MD

New England Foot and Ankle
Timothy Downs, DPM
Caroline Gauthier, DPM
Matthew Riordan, DPM

Newburyport Gastroenterology LLC
Mark S. Amorosino, MD
Richard Zirin, MD

Newburyport Medical Associates, Inc.
Michael J. McCartney, MD

North Shore Internal Medicine
Saira Naseer Ghiasuddin, MD
Kimberly P. Kersten, DO

Northeast Dermatology Associates
David Scott Greenstein, MD
Margaret I. Stewart, MD
Jeremy Finkle, MD

Northeast Radiology Associates
Bruce E. Cooper, MD
Kevin P. Donahue, MD
Matthew N. Hall, MD
Anthony Hayden, MD
Dan H. Rich, MD
Thomas M. Riley, MD
Richard E. Rosin, MD
Eric M. Wilner, MD
House Calls discussions paid visits to the homes of Ronna Caras, Tricia and Dave Mansfield, and Jonathan and Betsy Woodman. The program explores health issues important to our community presented by Anna Jaques’ physicians.
Commemorative Gifts in Honor or in Gratitude

Lois M. Anderson  
Jeff and Maureen Kirpas

Anna Jaques Hospital  
Emergency Department  
Leland Brennan, Jr. and Sharon Rafferty

Dr. Jatinda Aujla  
Theodore and Gabriele Atkinson

Melanie Ayotte  
Thom and Alice Gould

Dr. Rebecca L. Boyer  
Dr. Chad E. McDonald / Vision Source-Watts Eye Associates

Caleb Bradshaw  
Jack Bradshaw and Denise Marien

Harper Bradshaw  
Jack Bradshaw and Denise Marien

Suzanne Cap  
Pat Connelly

Dr. Mary C. Chang  
Ashley and Kris Hudson

Erica L. Chorebanian  
Jay and Paula McPartland

George Ellison  
Marty and Patty Doggett

Ginny Eramo  
Steven and Jean Berger

Albert Fleury  
Jay and Paula McPartland

Phaelan Gadd  
Stephen and Allison Gadd

Emma Genta  
Jennifer and John Genta

Livie Genta  
Jennifer and John Genta

Evan T. Goulet  
William F. Watts, OD

Rebecca M. Goulet  
William F. Watts, OD

Anne Heaney  
Melissa and Francisco SantosSilva

Aiden Johnson  
Lisa and Matthew Johnson

Emma Johnson  
Lisa and Matthew Johnson

Bailey Kimball  
Peter and Patty Hoyt

Samantha Kimball  
Peter and Patty Hoyt

Trevor Kimball  
Peter and Patty Hoyt

Sandra Koiva  
Mrs. Sylvia Laverde

Katy Kulakowski  
Melissa and Francisco SantosSilva

Mark LaSpina  
Theodore and Gabriele Atkinson

Dr. Steven Mattheos  
Theodore and Gabriele Atkinson

Margaret “Peg” McClure  
Marty and Patty Doggett

Dr. John L. McManamy  
K & T Withington

Dr. Steven A. Mollov  
Richard and Jane Haine

George S. Mullis  
Gloria and Alan Papert

Town of Newbury  
Newbury Town Hall Employees

Alexander P. Paciulan  
Gerard and Patricia Cody

Jeffrey M. Bentley  
Jane Perkins

Ronan Quimby  
Aine and Matthew Quimby

Rachel J. Ross Rissmiller  
Melissa and Francisco SantosSilva

Cyndi Rubenfeld  
Harold Tubman

James H. Sandman  
Elizabeth Petty

Esther Sayer  
Marty and Patty Doggett

Christine B. Smith  
Jim and Winnie Reusch

Frank Semon  
Mrs. Sylvia Laverde

Charlotte Thurlow  
Lauren Sundstrom

Mary Zerigian  
Mr. and Mrs. D. Loring

Mary Zerigian served two terms as president of the Anna Jaques Hospital Aid Association, completing her term in October 2014. “Mary Z.” helped to establish a new event, Holidays in Bloom, in November 2013 and oversaw two record years of volunteer fundraising success: the Aid raised $138,000 in FY2014 and $108,000 the prior year. Mary Z presents Chairman of the Board David LaFlamme with a record breaking check at the Annual Meeting.
The Capolupo family’s gifts to Anna Jaques continue to make a tremendous difference to the hospital. Their support includes giving to Your Hospital: The Campaign for Anna Jaques and the annual golf tournament, as well as Wayne Capolupo’s service on the hospital Board of Trustees. Friends and family of Mrs. Virginia Capolupo remembered her life with memorial gifts this year.
Eleanor J. Woodman will continue her family’s tradition of philanthropy and support of Anna Jaques by naming two rooms on the Institution for Savings Inpatient Unit in memory of her late nephew, Randy Millen, and her late sister, Phyllis Woodman Bourbeau. Eleanor (center) is pictured on the Institution for Savings unit with her niece, Rhonda Bourbeau Tsiplakis (left), and Delia O’Connor, President & CEO (right).
As part of the cleaning up and beautifying of the Highland Avenue entrance, an ailing fir tree was replaced with a blue spruce. The tree, like its predecessor tree which was planted around 1950, stands in memory of Malcolm and Charlotte Burr and the Burr Family. Tim Burr (pictured) represented his family and placed the first shovel in the soil to plant the new blue spruce tree, donated by White Birch Landscapes.
In September 2014, the Facilities Carpentry Shop was created out of existing space in the hospital. Given by Castagna Construction, the workplace offers a space for in-house projects to be done. Ralph Castagna (pictured) stands in front of the Facilities Carpentry Shop, given in memory of his father, Ralph T. Castagna.
Pictured (left to right): President Delia O'Connor, Byron Matthews, Griffin Brown, Ben Ventura, and Coach Steve Malenfant.

On August 18th, 228 golfers enjoyed beautiful skies at Renaissance Golf Club during the 24th annual “Fore Your Health” Golf Tournament. Thank you to all our sponsors, golfers, volunteers, and committee members for helping to raise over $130,000 (after expenses) to benefit the Anna Jaques Birth Center Renovation. For the second year in a row, Newburyport High School won the “Byron Bowl” High School Golf Challenge, sponsored by SPS New England.

Save the date! The 2015 golf outing will be held on August 17, 2015 at Renaissance Golf Club.